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# Assistance with Preparing Financial Reports for Toko Online Aneka in Malang City

Flavian Naretius Gunawan<sup>1</sup>, Jerri Benardus<sup>2</sup>, Marcelino Andrew<sup>3</sup>, Rhenaldy Pius Wicaksono<sup>4</sup>, Setia Andrew Nugraha<sup>5</sup>, Rino Tam Cahyadi<sup>6</sup>, Fitri Oktariani<sup>7</sup>, Bagas Brian Pratama<sup>8</sup>, and Audito Aji Anugrah<sup>9</sup>

<sup>1,2,3,4,5,6,7,8,9</sup>Accounting Program Study, Universitas Ma Chung Jalan Villa Puncak Tidar N-01, Malang, 65151

Correspondence: Rino Tam Cahyadi (rino.tam@machung.ac.id)

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**Abstract.** Toko Online Aneka is a micro, small, and medium enterprise (MSME) operating in social media markets and selling various types of goods. However, the business has not fully implemented an appropriate financial accounting system, particularly in the area of record-keeping. Therefore, this community service project aims to help Toko Online Aneka improve its financial records. The implementation method involves interviews and direct observation, using primary data from a startup business like Toko Online Aneka. During the mentoring process, the required information and data are obtained from the business owners and individuals directly involved in operations. The output of this service activity is the creation of transaction templates and financial reports. The presence of these templates is expected to help Toko Online Aneka track sales and profits, both on a monthly and annual basis.

Key Words: financial reports, financial recording, startup business

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# INTRODUCTION

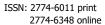
In Indonesia, Micro, Small, and Medium Enterprises (MSMEs) play a vital role as one of the pillars of the national economy, alongside cooperatives (Fatwitawati, 2018). The existence of MSMEs is crucial for the country's economic growth, as they are an effective means of reducing poverty and unemployment (Setiyawati & Hermawan, 2018). MSMEs contribute significantly to economic development in Indonesia by absorbing labor and increasing community income. They also help raise living standards and create new jobs for the broader community (Abdul Muchid, 2015).

Given their importance, MSMEs are essential to Indonesia's growth across various sectors, contributing to the overall development of the economy. According to the Ministry of Cooperatives and Small and Medium Enterprises (KemenkopUKM) in March 2021, there are 64.2 million MSMEs in Indonesia, contributing 61.07 percent to the gross product, equivalent to IDR 8,573.89 trillion. MSMEs employ 97 percent of the total workforce and generate 60.42 percent of the country's total investment. In Malang City, the number of MSMEs increased from 6,983 in 2021 to 7,920 in 2022, showing a growth of 937 MSMEs within a year.

One such MSME in Malang is Aneka Online Store, which operates under PT Berkat Jaya Omega and focuses on online trading. Located at Green Village A-8 Sengkaling, Malang, the company envisions not only creating a profitable business but also providing opportunities for local workers, thereby benefiting the surrounding community.

Aneka Online Store was founded in 2016 by three friends with backgrounds in marketing and construction. Initially, PT Berkah Jaya Omega entered the Food & Beverage sector by establishing Warung Bedjo. In 2018, the company expanded by launching Voz Audio, an audio rental and sales business. A further expansion occurred in 2020 with the creation of Bejo Enterprise, focusing on Event Organizing, Digital Marketing, and Interior & Graphic Design. The establishment of this third subsidiary marked a key milestone in the company's growth, especially after the COVID-19 pandemic, which spurred the need for online retail.

In 2023, PT Berkah Jaya Omega introduced Toko Online Aneka, which focuses on selling food and beverages, both for humans and animals, through online platforms. Given the shift toward online shopping post-pandemic, PT Berkah Jaya Omega plans to fully focus on Toko Online Aneka in 2024, as it responds to the growing demand for online





purchases. Since its inception in 2023, Toko Online Aneka has attracted a customer base that continues to grow, making it one of the company's most significant ventures.

### **PROBLEM**

The basic problems faced by MSMEs include lack of guidance, weaknesses in organizational structure, suboptimal management, and poor quality of human resources (Aulia, 2019). After conducting interviews, the Ma Chung University team discovered that Toko Online Aneka MSMEs still use a manual financial reporting system. During our visit, we found that Toko Online Aneka records their financial transactions solely through the ecommerce platform (Shopee). This method could become problematic as the business grows. Wardhanie et al. (2018) highlight that MSMEs face issues such as limited access to formal financing, particularly from banks, which hinders business development and growth. Based on various observations, the challenges faced by MSMEs involve human resource constraints, lack of guidance and coaching, and inadequate technology to produce accurate financial reports.

In response to these challenges, the Ma Chung University team proposes to assist Toko Online Aneka by improving their financial reporting. Specifically, we aim to help them record and create simple yet informative financial reports that clearly show the monthly and annual financial status, including profits and losses.

There are several benefits of having financial reports in a business, such as aiding decision-making for stakeholders and providing insights into the company's condition. These reports can also serve as a tool for predicting future financial performance.

Given the challenges faced by Toko Online Aneka, we hope that the preparation of accurate financial reports will help the MSMEs in recording sales, expenses, and profit/loss details. The Ma Chung University team proposes to create financial reports using Microsoft Excel, helping Toko Online Aneka MSMEs improve their financial records and generate clear, informative reports.

# METHOD OF IMPLEMENTATION

The method used in this project is a combination of training and mentoring. Our team identifies general problems faced by Toko Online Aneka, as discussed in the literature review. In this process, the business owner, Mr. Eko, expresses a willingness to accept assistance for his business from our team.

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To identify the specific accounting problems at Toko Online Aneka, we apply a mixed-method approach, combining both qualitative and quantitative methods. The first step involves a **Forum Group Discussion (FGD)**. In this stage, the Ma Chung University team conducts in-depth interviews and discussions with the owner of Toko Online Aneka. The questions asked focus on key aspects of the business, including:

- 1. Whether Toko Online Aneka has legal entity status,
- 2. The business model of Toko Online Aneka,
- 3. Whether the business faces accounting issues, and
- 4. Whether the business is open to receiving assistance with financial reporting and other business activities. The discussion primarily revolves around profiling the MSME.

The second stage is **MSME Profiling**. This activity is conducted at the beginning of the mentoring process to facilitate data collection through interviews with the business owner. The team gathers necessary information, including the MSME's profile, business processes, product sales information, and the accounting cycle and problems the business faces. The data collected is used to develop a financial report template and serves as essential information for the Ma Chung University team. This mentoring activity involves three students from Ma Chung University.

In the third stage, the team conducts **Observation**. According to Rahardjo (as cited in Fajri, 2022), observation involves collecting information using the five senses to understand activities, events, objects, conditions, and emotional states. The Ma Chung University team performs this observation to gain a real-time understanding of the operations at Toko Online Aneka.

The final stage is **Mentoring**. The mentoring process aims to assist Toko Online Aneka in creating financial reports that adhere to accounting standards. This mentoring lasts for three months, during which the partner becomes capable of independently using the financial report template prepared by the team.

# RESULT AND DISCUSSION

For three months, the Ma Chung University team visits Toko Online Aneka, a micro, small, and medium enterprise (MSME), to collect information. The team regularly communicates with the business to gather the necessary data and meet the required information needs. During the second visit, the team conducts interviews with the business

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owner regarding the MSME's system, including its profile, background, organizational structure, and a general description of the business.

After several visits, the community service team prepares a financial report template using Microsoft Excel. This template serves as a tool to help the business owner record transactions and monitor profits and losses in real time. Additionally, the template is developed based on the **SAK EMKM** standard, which is the latest accounting standard for preparing financial reports for MSMEs.

Table 1. Log book

VISIT	ACTIVITIES DESCRIPTION	DATE
Week -1	The group identifies potential MSMEs to partner with.	March 1 2024
Week -2	The group visits the targeted MSMEs.	March 9 2024
Week -3	The group gathers the necessary information for the initial chapter of the paper.	March 30 2024
Week -4	The group completes the information based on the questions posed by the lecturer.	April 13 2024
Week -5	The group begins developing a Microsoft Excel template, entering asset and expense data obtained from the partners.	-
Week -6	The group consults the financial statement cycle template with the supervising lecturer.	May 4 2024

During the fifth visit, the team enters the data collected into Microsoft Excel and organizes it. Then, during the sixth visit, the team processes the data with the assistance of input from the facilitator lecturer. In the seventh and eighth visits, the Ma Chung University team continues processing the data in Microsoft Excel and creates a financial report template for Toko Online Aneka. On the ninth visit, the team completes the necessary information for preparing UAS papers and articles. During the tenth visit, the team, together with the lecturers, visits Toko Online Aneka. Finally, on the eleventh visit, the team assists the MSME in filling out the financial report template. On the last visit, the team provides the module and sales report template to Toko Online Aneka.

The cash book in Fig. 1 is the most frequently used section by MSMEs, featuring a detailed template. This cash book is created monthly and organized by date to record daily sales for each item and income. The template shown above includes descriptions of the items purchased, item codes, cost of goods sold, quantity of items purchased, total cost of goods sold, and the total price paid by the buyer. This allows the seller to view the details of each item sold, the corresponding sales results, and easily determine the turnover.



Tangga 🔻	Keterangan Barang ▼	Kode	Harga Satuan		Harga Jual	¥	Jumla ▼	Total	Harga ▼	Total H	arga ▼	al	
	Mie Keriting Cap Beruang	_						_	6,650	_	19,000		
1May 2024	Panda	FD8	Rp	3,325	Rp	9,500	2	Rp	0,000	Rp	13,000		
	Mie Keriting Nobita isi 10 pcs	FD6	Rp	2,550	Rp	8,500	1	Rp	2,550	Rp	8,500	Rp	27,500
2 May 2024	Kopi Mumet Stamina Pria	FD1	Rp	4,455	Rp	13,500	1	Rp	4,455	Rp	13,500	Rp	13,500
	Exoterra Intense Basking	AO5	Rp	23,000	Rp	51,000	1	Rp	23,000	Rp	51,000		
3 May 2024	Kalsium Tulang Sotong							Rp	8,000	Rp	25,000		
	untuk Burung dan Reptile	PT6	Rp	8,000	Rp	25,000	1	mp .	0,000	нр	25,000	Rp	76,000
4 May 2024	Kopi Mumet Khas Jember	FD3	Rp	5,400	Rp	13,500	1	Rp	5,400	Rp	13,500	Rp	13,500
	Kopi Anti Ngantuk	FD2	Rp	2,450	Rp	7,000	2	Rp	4,900	Rp	14,000		
5 May 2024	Bubuk Kedelai Murni King							Rp	17,280	Rp	48,000		
	100gr	FD5	Rp	4,320	Rp	12,000	4	np	11,200	np	40,000	Rp	62,000
6 May 2024	Kopi Mumet Stamina Pria	FD1	Rp	4,455	Rp	13,500	- 1	Rp	4,455	Rp	13,500	Rp	13,500
7 May 2024	Mie Keriting Cap Beruang							Rp	3,325	Rp	9,500		
r May 2024	Panda	FD8	Rp	3,325	Rp	9,500	1	np	3,323	np	3,300	Rp	9,500
	Honey Bee Madu Premium	FD9	Rp	6,450	Rp	21,500	1	Rp	6,450	Rp	21,500		
8 May 2024	Susu Kuda Sumbawa							Rp	10,000	Rp	25,000		
0 May 2024	Kemasan 100gr	FD14	Rp	10,000	Rp	25,000	1	np	10,000				
	Kopi Mumet Stamina Pria	FD1	Rp	4,455	Rp	13,500	1	Rp	4,455	Rp	13,500	Rp	60,000
	Susu Kambing King Etawa							Rp	8,840	Rp	26,000		
9 May 2024	Original 100gr	FD4	Rp	4,420	Rp	13,000	2	l ub	0,040	np np	20,000		
3 May 2024	Susu OnelCov Penggemuk							Rp	14,835	Rp.	24 E00		
	Badan 80gr	FD20	Rp	4,945	Rp	11,500	3	Lub,	14,030	Lub	34,500	Rp	60,500
	Excel Cat Food All Varian	PT3	Rp	7,500	Rp	14,700	2	Rp	15,000	Rp	29,400		

Fig. 1 Cash book

Table 2 Statement of Financial Position on April

Toko Online Aneka Laporan Posisi Keuangan									
Periode 30 April 2024									
Aset			Ekuitas						
Kas	Rp	12.243.700	Modal Akhir	Rp	30.200.250				
Piutang usaha	Rp	86.000							
Persediaan	Rp	7.523.111	Liabilitas						
Perlengkapan	Rp	987.063	Utang Usaha	Rp	-				
Peralatan Kantor	Rp	9.497.207							
Dikurangi Akm Peny -Rp 136.831									
Total Aktiva	Rp	30.200.250	Total Pasiva	Rp	30.200.250				

**Table 3.** Statement of Financial Position on May

Toko Online Aneka Laporan Posisi Keuangan									
	Periode 31 Mei 2024								
Aset			Ekuitas						
Kas	Rp	12.877.800	Modal Akhir	Rp	29.990.386				
Piutang usaha	Rp	153.500							
Persediaan	Rp	6.841.596	Liabilitas						
Perlengkapan	Rp	893.944	Utang Usaha	Rp	-				
Peralatan Kantor	Rp	9.360.376							
Dikurangi Akm Peny -Rp 136.831									
Total Aktiva	Rp	29.990.385	Total Pasiva	Rp	29.990.386				

The data in Table 2 and Table 3 are processed by the Ma Chung University team from the existing income and sales statements. The statement of financial position is used to determine the final debt and capital for a specific period. This statement presents the company's assets and accounts payable, which together reflect the financial condition of the company. In April, the total assets and liabilities amount to Rp 30.200.250, while in May, they amount to Rp 29.990.385.



**Table 4** Cash Flow Statement

Toko Online Aneka								
Laporan Arus Kas								
Periode 30 April 2024								
Aktivitas Operasional								
Penerimaan Kas dari Pelanggan	Rp	2.483.800						
Ditambah Penurunan Piutang	Rp	635.300						
Dikurangi Pembayaran Kas untuk Gaji Karyawan	-Rp	750.000						
Dikurangi Pembayaran Kas untuk Beban Utilitas	-Rp	250.000						
Arus Kas Bersih dari Aktivitas Operasi			Rp	2.119.100				
Aktivitas Investasi	-		-					
Aktivitas Pendanaan	-							
Kas dan Setara Kas Awal Periode			Rp	10.124.600				
Kas dan Setara Kas Akhir Periode			Rp	12.243.700				

**Table 5** Cash Flow Statement

Toko Online Aneka							
Laporan Arus Kas							
Periode 31 Mei 2024							
Aktivitas Operasional							
Penerimaan Kas dari Pelanggan	Rp	1.701.600					
Ditambah Kenaikan Piutang	Rp	67.500					
Dikurangi Pembayaran Kas untuk							
Gaji Karyawan	-Rp	750.000					
Dikurangi Pembayaran Kas untuk							
Beban Utilitas	-Rp	250.000					
Arus Kas Bersih dari Aktivitas							
Operasi			Rp	634.100			
Aktivitas Investasi	-						
Aktivitas Pendanaan	-						
Kas dan Setara Kas Awal Periode			Rp	12.243.700			
Kas dan Setara Kas Akhir Periode			Rp	12.877.800			

The Cash Flow Statement for MSMEs in Tables 4 and 5 is prepared by a team from Ma Chung University to provide a detailed view of the company's financial condition. This statement includes cash income and expenditures for the MSMEs over a specific period. From the Cash Flow Statement, the sources of cash income and expenses can be traced. In the April Cash Flow Statement, the recorded amount is Rp 12.243.700, while in May, it is recorded at Rp 12.887.800.

The income statements in Tables 6 and 7 are prepared by the team based on the profit and loss format from Warren et al. (2019), adjusted to the financial statement components of the partner, such as revenue, sales, and expenses. The "Revenue" section is derived from the total turnover per month recorded in the cashbook. This revenue is then deducted by the Cost of Goods Sold (COGS), obtained from the inventory sheet, resulting in the gross profit. The gross profit is then subtracted by operating expenses, which include



selling expenses such as salaries, utilities, and depreciation. In April, the MSMEs report a profit of Rp 314.050, while in May, a loss of Rp 209.865 is recorded due to a decrease in sales.

Table 6 Income Statement on April

Toko Online Aneka Laporan Laba Rugi									
Periode 30 April 2024									
Pendapatan	Pendapatan								
Penjualan	Rp	2.483.800							
			Rp	2.483.800					
Beban									
Harga Pokok Penjualan	-Rp	939.800							
Beban Gaji	-Rp	750.000							
Beban Peny Peralatan	-Rp	136.831							
Beban Perlengkapan	-Rp	93.119							
Beban Listrik	-Rp	150.000							
Beban Lain - Lain	-Rp	100.000							
	-		-Rp	2.169.750					
	Laba		Rp	314.050					

Table 7 Income Statement on May

Toko Online Aneka Laporan Laba Rugi Periode 31 Maret 2024						
Pendapatan						
Penjualan	Rp	1.701.600				
			Rp	1.701.600		
Beban						
Harga Pokok Penjualan	-Rp	681.515				
Beban Gaji	-Rp	750.000				
Beban Peny Peralatan	-Rp	136.831				
Beban Perlengkapan	-Rp	93.119				
Beban Listrik	-Rp	150.000				
Beban Lain - Lain	-Rp	100.000				
			-Rp	1.911.465		
	Rugi		-Rp	209.865		

At the end of the Ma Chung University team's involvement, the team conducts an evaluation of the program's success. The results show a significant impact: prior to the assistance, the Aneka Online Shop MSMEs did not have structured financial reports. After the assistance and training, the MSMEs now have Financial Statements. The owner of Toko Online Aneka feels helped by the Ma Chung University team, as the mentoring process goes smoothly, and the MSMEs can now better assess their financial performance.





Fig. 2 A Visit to Toko Online Aneka

# CONCLUSION

The mentoring activities for Toko Online Aneka have resulted in significant benefits for various online stores. Through this mentoring, MSMEs have improved their understanding of managing and developing online businesses. The support provided includes business consultations as well as technical training on the use of online platforms, digital marketing, and strategies to improve sales. As a result, Toko Online Aneka has been able to increase the visibility and competitiveness of its products in the digital market, which ultimately contributes to local economic growth and community economic empowerment. The financial report templates developed during the mentoring are easy for the owners to use and serve as a foundation for simple financial recording in the future. This community service for various online stores not only helps increase their income but also strengthens the overall local business ecosystem, including the preparation for digital financial management.

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